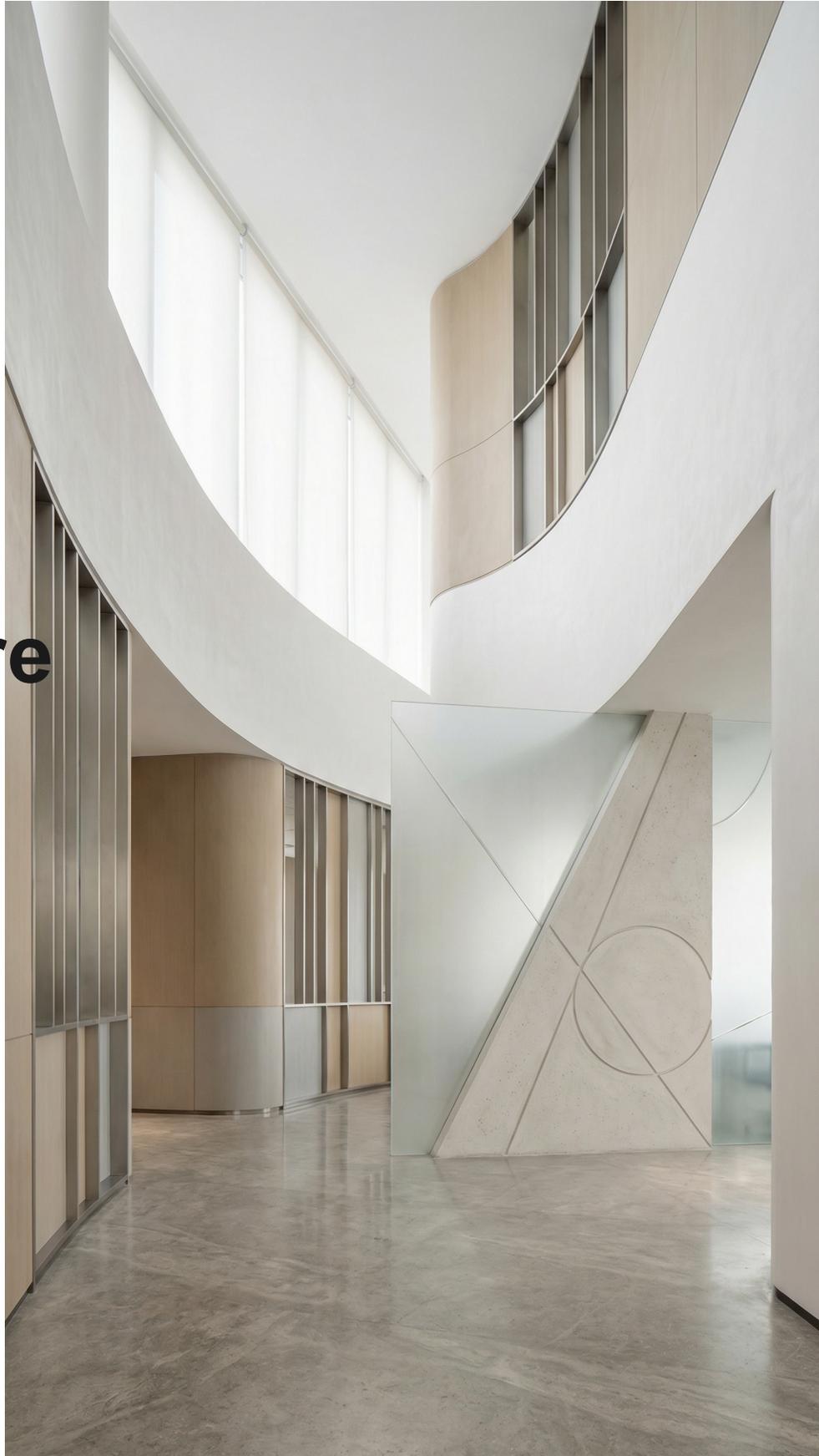


# Precision Capital Architecture

Structured debt finance  
for the lower-middle  
and middle market



Structured debt finance for growth and value creation

OUR CLIENTS DESCRIBE US AS:

*"Strategic, sophisticated, and results-driven partners who understand complex capital structures."*

**TRACK RECORD MATTERS.**

Trusted by private credit funds, family offices, and institutional lenders nationwide.

#### Areas of expertise

- Unitranche facilities
- Senior secured debt
- Junior/mezzanine debt
- Growth capital
- Acquisition financing
- Recapitalization
- Management buyouts
- Dividend recaps
- Working capital solutions
- Bridge financing
- Covenant-lite structures
- PIK interest options

## Institutional-grade capital solutions

Pilothouse specializes in structuring complex debt instruments for lower-middle market and middle market companies requiring capital solutions beyond traditional bank capabilities. We move beyond 'off-the-shelf' loans to design bespoke facilities tailored to your operational goals and growth trajectory.

Our institutional network provides access to private credit funds, family offices, and specialty lenders capable of deploying \$5 million to \$250 million+ in flexible debt structures. Whether you're pursuing acquisitions, funding growth initiatives, or optimizing your capital stack, we architect solutions that align capital with strategy.

## Work with seasoned capital architects

Our proprietary 635-point verification engine ensures every placement is 'Committee-Ready,' dramatically improving approval rates and accelerating time-to-close. We handle the complexity of multi-party negotiations, covenant structuring, and intercreditor agreements so you can focus on executing your business strategy.

Beyond capital placement, we provide strategic advisory to help pre-bankable companies transition from high-cost financing to institutional-grade rates through improved data quality, risk mitigation, and operational readiness.

What we offer

# Tailored debt structures for your growth stage

Our team of former investment bankers and private credit professionals evaluates each opportunity through a rigorous lens, providing strategic guidance and deploying the precise capital structure needed to achieve your objectives.

## Growth companies

Fund expansion, market entry, and working capital needs with flexible debt structures that preserve equity and control.

- Senior secured facilities
- Growth debt
- Revenue-based financing
- Asset-backed lending

## Private equity sponsors

Optimize capital structures for platform acquisitions, add-ons, and dividend recaps with institutional-grade debt facilities.

- Unitranche financing
- Second lien debt
- Acquisition facilities
- Refinancing solutions

## Special situations

Navigate complex scenarios including turnarounds, bridge financing, and covenant restructuring with creative solutions.

- Bridge loans
- DIP financing
- Rescue capital
- Covenant amendments

## Pilothouse's capital placement process:



By the numbers

# Institutional reach, middle-market focus

**\$5mm+**

Minimum  
placement size

**\$250mm+**

Maximum  
placement capacity

**635**

Verification points  
in our framework



## Ready to explore your options?

We would be delighted to discuss tailored capital solutions for your business.

855-507-3557 | [info@pilothouse-sdf.com](mailto:info@pilothouse-sdf.com)